MACH ALLIANCE GSI MEMBER APPLICATION FORM

MACH System Integrators (SI's) have the experience and expertise to consult, architect, implement, integrate and manage a modern, composable tech environment. A GSI has expertise in consulting, architecture, implementation and operations with a sizeable composable practice and clients in North America, Europe and one other continent. In a GSI we're looking for a strategy to scale/industrialize composable, with a focus on strategy, capacity and capability driven by leadership.

Joining the MACH Alliance is only possible on a company-wide basis. It is not possible to join as a country or region, or as part of a bigger group.

If this is you, then you are in the right place and please continue with your application. If you are not sure if this is you then please check our FAQs on our website for the criteria.

Contact Details
Please fill in each response as completely and comprehensively as possible. After completion, you may send the form to info@machalliance.org.

Company applicants need an internal (C-level) or above sponsor for this application

Company Name		Application Contact Name	
Phone Number		Application Contact Email Address	
Industry/Service		Where did you hear about the MACH Alliance?	
C-Level Sponsor Name + Title		C-Level Sponsor Email	
Website		Date	

Questionnaire Response
Please describe how you meet the following requirements/criteria by considering all solutions and packages that you currently sell as new. Fill in each response so we can better understand the full scope of your service as it relates to MACH. Yes and no answers will not be sufficient and the application will be returned.

Can you provide ten public enterprise* MACH references? -with at least three customers willing to speak publicly about how the SI helped them move hosted solutions / on premise architectures to composable SaaS architecture. Or, build of "greenfield" new MACH ecosystems for a new brand or operation (please name the references). Please provide name and title information to enable timely processing of the application. References will be contacted only if the application has been successfully processed.

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Can you confirm that you have a sizeable composable practice and clients in North America, Europe and one other continent?	
Do you have at least 400 engineers and architects in total, certified by one or more of the major cloud providers (AWS, GCP or Azure) in engineering, architecture, and operations of cloud-native solutions? Please specify how many.	
Have you executed partnership agreements with one of: AWS, GCP, Or Azure? Please specify which ones.	
Do you have at least 5000 employees (please state how many employees)?	
Do you have five clients who have at least 1bil online GMV USD per year? Please list the clients and a contact for each and include as much information as possible, i.e. size of client, type of deployment (global / regional), the MACH technologies deployed (i.e. single MACH, or multi MACH)?	
Do you have live or completed projects with at least five ISV Alliance members (name the ISV Partners)?	
Please provide at least three examples that demonstrate creation and promotion of MACH thought leadership/ composable/ headless content that further advance the category. (share link to websites, landing pages or campaigns)	

Please explain how your MACH Alliance membership will be able to be managed as a single relationship within the organization at the global level:	
Do you have a dedicated CoE / Competency Center focused on frontend engineering and architecture? Please provide details.	
Can you provide five MACH Alliance member vendors that are willing to recommend working with you? Please name them.	

Additional Information

The application is to be signed by senior leadership (C-level and above)

The undersigned hereby submits this application and verifies that all information is complete and accurate and agrees to abide by all of the terms and conditions of this application.

_____(Company Name)

By:

_____ (Print Name)

_____ (Title)

Please send the completed form to info@machalliance.org.